

# WINERYCONNECT Experience IT



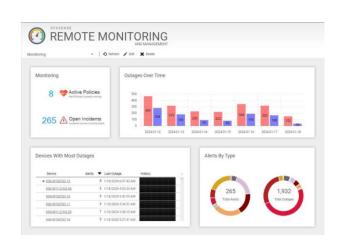




# IT's Total Care Group Plan

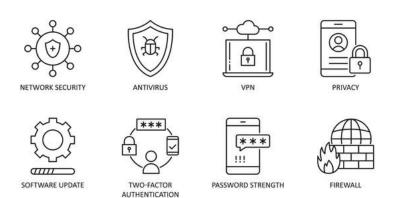
## "Traditional" IT is Complex for Manufacturers













**Data Mastery** 

#### Cloud Business Technology is Complex

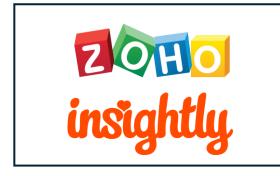










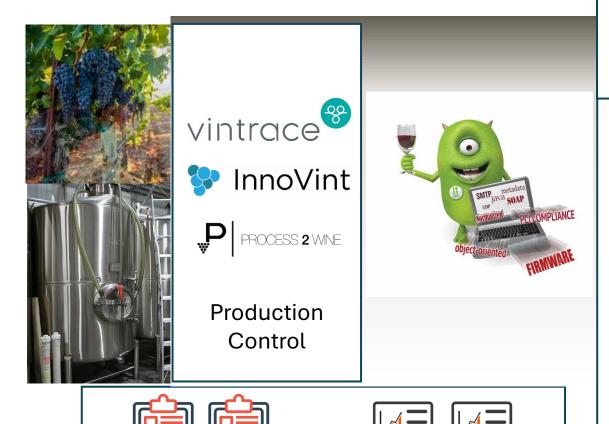






### Wineries are Complex





Regulatory Reporting, Business Intelligence







Point Of Sale





Restaurant



**Events** 



#### IT's Total Care Group Plan is Simple

- Bespoke Winery "Managed Service Provider" (MSP)
- Unlimited Support
  - Attentive and responsive Grape Squad help desk
  - Remote Management and Monitoring of Revel Network, Pandora CloudCover, Wi-fi, and other infrastructure
  - Payment processing (rates, PCI compliance)
  - · Data cleansing and management
  - Custom reporting (e.g., customer segmentation)
- Select Centralized Services Included
  - Revel Guard Canopy
  - Our Software
    - CommerceConnect Fabric (CCF)
    - CCF Rewards Club
    - SavorConnect Guestbook
  - Other General IT software:
    - Remote Management and Monitoring tools
    - Industrial Wi-Fi hardware and monitoring
    - Password Management
    - Email security

- Individual Quarterly Business Reviews
  - · Formal IT planning, execution, and monitoring
  - · Cloud Business system evaluation, selection, optimization
  - IT roadmap progress reporting
- Group Business Reviews
  - Joint meeting with other plan members
  - Evaluate Centralized Services, other common needs
  - Periodic or on demand
  - Unified Voice (e.g., to Revel, Nexternal, other cloud solutions)
- Flat Monthly Fee



#### Total Care Plan Data Package

- Individual client portals
- Strategic and operational reporting
- Revel data extraction
- Custom reports driven by group requirements
- Individual custom client reports
- Group benchmarking reports
- Select systems integrations and automations



#### Professional Services (Not Included in TCP Subscription)

- Project basis or long-term engagements
- Thorough business analysis and requirements definition
- Custom software development
- Custom system integrations and automations
- Formal deep dive technology assessments





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